

## Arlington Public Schools

Procurement Office  
2110 Washington Blvd., Arlington, VA 22204 • Phone: (703) 228-6123 • Fax: (703) 841-0681  
www.apsva.us

September 21, 2023

Via Email

Kaiser Permanente  
Attn: Ruth E. Williams-Brinkley  
Regional President, Mid Atlantic States  
12193 Livingston Rd.  
Manassas, VA 20109

Subject: Health Care Services for Arlington Public Schools

Dear Ms. Williams-Brinkley:

I would like to take this opportunity to introduce myself. I am David Webb, the Procurement Director for Arlington Public Schools ("APS"), and I am responding to your letter addressed to Dr. Francisco Duran where consideration has been requested for APS to extend Kaiser Permanente ("Kaiser") providing health care services ("the "Services") beyond December 31, 2023. The answer to your request is that APS will not be able to extend the current arrangement beyond December 31, 2023.

APS conducted an open competitive process through the issue of a Request for Proposal ("RFP 56FY23) on December 2, 2022, with proposals due by no later than January 20, 2023. The proposal due date was later amended to February 3, 2023. RFP 56FY23, and associated documentation, was posted both on Virginia's online electronic procurement system ("eVA") and on the Procurement Office website. At the conclusion of the process Contract 56FY23 for the provision of Health Care Services for Arlington Public Schools for the Self-Insured Preferred Provider Organization Plan (SI-PPO) and the Self-Insured Exclusive Provider Organization Plan (SI-EPO) was awarded to CareFirst BlueCross BlueShield.

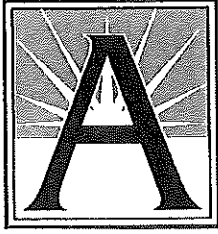
APS is not able to show that a two-party agreement was executed between APS and Kaiser for the Services. The Services were renewed annually through the renewal rate sheet. In an attempt to provide a more formal structure to the renewal process, a two-party amendment was introduced in 2023. I have attached a copy of the January 18, 2023, amendment confirming the rates for the period January 1, 2023 – December 31, 2023. There is no mention of it being a second extension.

I would like to take this opportunity to thank Kaiser Permanente for the Services it has provided APS.

Sincerely,

David J. Webb, C.P.M.  
Procurement Director / Procurement Agent  
(703) 228-6127 (O)  
(703) 328-5591 (C)

CC: Ms. Gracelyn McDermott, Kaiser Permanente  
Dr. John Mayo, Chief Operating Officer Arlington Public Schools  
Dr. Francisco Durán, Superintendent, Arlington Public Schools  
Ms. Brianna Cobbins, Executive Director, HR Operations, Arlington Public Schools



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### Amendment for 2023

Subject: Contract 30FY15– Health Care Services for Arlington Public Schools

#### Contractor


Kaiser Medical Plan of the Mid-Atlantic States, Inc  
2101 East Jefferson Street  
Rockville, Maryland 20849

#### Contract No.

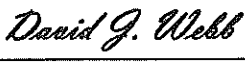
30FY15

Contract No. 30FY15 is hereby renewed for one (1) year at prices and discounts reflected in Appendix A. The renewal shall be effective from January 1, 2023, and shall remain valid through December 31, 2023. All other terms and conditions shall remain unchanged.

#### Kaiser Medical Plan of the Mid-Atlantic States, Inc:

Signature:  Title: Vice President, Marketing, Sales & Business Dev  
Printed Name: Gracelyn McDermott Date: 2/7/2023

#### APS

Signature:  Title: Procurement Director/Procurement Agent  
Printed Name: David Webb, CPM Date: February 7, 2023